

I am Phil Watlington; I didn't go to Harvard or Yale, but I did at an early age own and operate "Phil's Lemonade Stand" on Maple Street in my hometown of Charlottesville, Virginia, where I learned basic Finance, Accounting, and Strategy. I later supplemented this "basic learning" with study at the University of Missouri, where I earned a BBA and MBA degree. My MBA concentration was in "Accounting and Control", with supporting fields of study in Strategic Planning, Finance, and Management Information Systems. Before I could get started with my career though, I decided to obtain additional "leadership training" with the U.S. Marine Corps (actually, they called me), where I performed financial and administrative compliance audits at various Marine Corps and Naval facilities in the U.S. and Japan.

After returning to work in Corporate America, I came to Kansas City where I have lived and worked in a broad range of businesses and management positions. My experience includes key leadership positions in finance, accounting, and strategic planning with the General Electric Company, my current employer for thirteen years. Prior positions held were with The H.D. Lee Company (Apparel Manufacturer), The Layne-Western Company (Environmental and Water Supply Services), Raytheon, Inc. (Construction and Infrastructure Group), and Harmon Industries, Inc (Train Control Systems Group).

In my current position with the General Electric Company, I lead the Train/Transit Control Systems Finance Group, headquartered in Kansas City, and provide a full range of financial and planning services in support of worldwide manufacturing and service operations. I am also a certified GE Green Belt in Six Sigma, and use these disciplines for quality and process improvements across all areas of the Company. I also train and consult with other GE operating units on "best practices" in Global Strategic Planning, Competitive Cost and Pricing Practices, Revenue Recognition Methodologies, and Profit Maximization Models.

Away from work, I am a member of *Financial Executives International*, *The National Association of Corporate Directors*, and Mentoring programs for the *Missouri Business Women's Association*. I am certified and teach classroom and computer based Flexnet courses at the University of Phoenix-Kansas City in undergraduate and graduate Finance, Accounting, and Strategy. I am also the UOP Lead Faculty and Area Chair for Graduate and Undergraduate Financial Planning and Control, and the 2005 recipient of the *Faculty of the Year* award. I enjoy writing and my first book titled: ***The World Is At Your Door (Understanding and Leveraging Globalization and New-Age Innovation)*** was published by Infinity Publishers Fall 2006 and is available at [www.Amazon.com](http://www.Amazon.com), [www.barnes&noble.com](http://www.barnes&noble.com), [www.borders.com](http://www.borders.com), and [www.bbotw.com](http://www.bbotw.com). As time permits, I consult with businesses, colleges and universities, and cities that are trying to understand and respond to globalization's many impacts on the way we all live and work in today's new global economy and community.

My hobbies include Travel, Golf, Photography, and Waterfowl Decoy Carving and Collecting. I have won several competitions in realistic and decorative waterfowl decoy carving, and have a great interest in preserving wildlife and the environment.